

Andrea Galeotti

Curriculum Vita

2021

Address: Department of Economics, London Business School, London

Date of birth: 26 February 1977

Citizenship: Italian

E-mail: agaleotti@london.edu

Homepage: <https://andregaleottiblog.wordpress.com>

Education

2001-2005 *Ph.D. in Economics*. Tinbergen Institute-Erasmus University, Rotterdam, The Netherlands.

2000-2001 *Master of Philosophy Degree in Economics*. Tinbergen Institute-Erasmus University, Rotterdam, The Netherlands.

1996-2000 *Laura (B.Sc) in Economics*. Bocconi University, Milan, Italy.

Full-Time Appointments

2018 August–present *Professor*, Department of Economics, London Business School, London, UK.

2015 January–July 2018 *Professor*, Department of Economics, European University Institute, Florence, Italy.

2010 January–July 2018 *Professor*, Department of Economics, University of Essex, U.K.

2009 November–2009 December *Reader*, Department of Economics, University of Essex, U.K.

2009 October–2009 November *Senior Lecturer*, Department of Economics, University of Essex, U.K.

2004–2009 September *Lecturer*, Department of Economics, University of Essex, U.K.

2005–2006 *Postdoctoral Scholar* Social and Information Sciences Laboratory–SISL, Caltech.

Editorial Positions

2019 (January–present) Co-editor *The Review of Economic Studies*.

2015 (October–December 2018) Associate Editor *Journal of Economic Theory*.

2014 January–March 2015 Co-editor *Oxford Handbook of the Economics of Networks*.

2012 January–December 2017 Editor *The Economic Journal*.

2012 January–December 2015 Associate Editor *The Review of Economic Design*.

2012 January–December 2017 Associate Editor *Network Science*.

2011 September–September 2012 Guest Editor special issue on Networks *Review of Network Economics*.

2010 January–December 2017 Board Member *Review of Economic Studies*.

2009 December–December 2015 Associate Editor *International Journal of Game Theory*.

Award and Grants

2017 June (60 months)– *Networks and oligopoly markets*, €860,000, Funding Source: ERC Consolidator Grant.

2012 Best Tinbergen Institute Alumnus 1999-2008.

2012 IJET Lionel McKenzie Prize for 2011.

2011 October–2016 October *Networks, Markets and Organizations*, €945,000, Funding Source: ERC Starting Grant.

2011 Trust’s Philip Leverhulme Prize, £70,000.

2011 Excellence in Refereeing Award 2011, *American Economic Review*.

2011–2012 *Seminars on Networks*, joint with S. Goyal (Cambridge) and M. Fafchamps (Oxford), £15,000, Funding Source: ESRC.

2010–2011 *Trading Network Games*, PI: A. Galeotti. £99,856, Funding Source: ESRC. RES-000-22-3902.

2009–2014 ESRC Research Center on Micro-Social Change, £3.3m. Responsible for leading MiSoC research of social network analysis.

2006 *Influencing the Influencers: A Theory of Strategic Diffusion*, PI: S. Goyal, CO-I: A. Galeotti. £52,456, Funding Source: ESRC. RES-000-221901.

2006 *Information Transmission in Networks: Evidence from a Field Experiment*, PI: A. Galeotti, CO-I: Iwan Barankay. £5,008, Funding Source: Research Promotion Fund, University of Essex.

————— Publications —————

- [1] 2021 Optimal Test Allocation with J. Ely, Ole Jann and J. Steiner. Forthcoming *Journal of Economic Theory*.
- [2] 2020 Targeting interventions in networks, with B. Golub and S. Goyal. Forthcoming *Econometrica*.
- [3] 2020 Rotation as contagion mitigation, with J. Ely and J. Steiner. Forthcoming *Management Science*.
- [4] 2020 The market for influence, with I. Fainmesser. Forthcoming *American Economic Journal: Microeconomics*.
- [5] 2020 Financial linkages and portfolio choice, with C. Ghiglino. Forthcoming *Journal of Economic Theory*.
- [6] 2019 Pricing network effects: competition, with I. Fainmesser. *American Economic Journal: Microeconomics*.
- [7] 2018 “Selling Through Referrals”, with D. Condorelli and V. Skreta. *Journal of Economic and Management Strategy*. Forthcoming.
- [8] 2017 “Trading in Networks: Theory and Experiment”, S. Choi, and S. Goyal. *Journal of The European Economic Association*. 15(4):784-817
- [9] 2017 “Bilateral Trading in Networks”, D. Condorelli and A. Galeotti. *The Review of Economic Studies*, 84(1): 82-105
- [10] 2016 “Rational Inattention and Organizational Focus”, W. Dessein and T. Santos. *The American Economic Review*, 6(106), 1522-36
- [11] 2016 “Pricing Network Effects”, I. Fainmesser. *The Review of Economic Studies*, 83:1, 165-198.
- [12] 2015 “Diffusion and protection across a random graph”, B.W. Rogers. *Network Science*, 3 (3), 361-376.
- [13] 2015 “Information Aggregation and Optimal Selection of the Executive”, T. Dewan, A. Galeotti, C. Ghiglino and F. Squintani. *American Journal of Political Science*, 59:2,475-494
- [14] 2014 “Congested Observational Learning”, E. Eyster, N. Kartik and M. Rabin. *Games and Economic Behavior*, 87, 519-538.
- [15] 2014 “Endogenous Job Contact Networks”, A. Galeotti and L.P. Merlino. *International Economic Review*, 55(4), 1201-1226.
- [16] 2013 “Strategic Information Transmission Networks”, A. Galeotti, C. Ghiglino and F. Squintani. *Journal of Economic Theory*, 148(5): 1751-1769.

- [17] 2013 “Popularity”, G. Conti, A. Galeotti, G. Mueller and S.E. Pudney. *Journal of Human Resources*, 48(4): 1072-1094.
- [18] 2012 “Immunizations and Group Structure”, A. Galeotti and B. Rogers. *American Economic Journal-Microeconomics*, 5(2): 1-32.
- [19] 2012 “Network Multipliers: The Optimality of Targeting Neighbors”, A. Galeotti and S. Goyal. *Review of Network Economics*, 11(3).
- [20] 2011 “Complex Networks and Local Externalities: A Strategic Approach”, A. Galeotti and F. Vega-Redondo. *International Journal of Economic Theory*. **7(1)**, 77-92. Awarded 2011 IJET Lionel McKenzie Prize
- [21] 2011 “Personal Influence: Social Context and Political Competition”, A. Galeotti and A. Mattozzi. *American Economic Journal-Microeconomics*. **3(1)**, 307-327.
- [22] 2010 “The Law of the Few”, A. Galeotti and S. Goyal. *The American Economic Review*. **100(4)** 1468-1492.
- [23] 2010 “Searching, Talking and Pricing”. A. Galeotti. *International Economic Review*. **51(4)**, 1159-1174.
- [24] 2010 “Network Games”, A. Galeotti, S. Goyal, M.O. Jackson, F. Vega-Redondo and L. Yariv. *The Review of Economic Studies*, **77(1)**, 218-244.
- [25] 2009 “Influencing the Influencers: A Theory of Strategic Diffusion”, A. Galeotti and S. Goyal. *RAND Journal of Economics*, **40(3)**, 509-532.
- [26] 2009 “Platform Intermediation in a Market for Differentiated Products”, A. Galeotti and J.L. Moraga-Gonzalez. *European Economic Review*, **53(4)**, 417-428.
- [27] 2008 “Segmentation, Advertising and Pricing”, A. Galeotti and J.L. Moraga-Gonzalez. *International Journal of Industrial Organization*, **26(5)**, 1106-1119.
- [28] 2006 “Network Formation with Heterogenous Players”, A. Galeotti, S. Goyal and J. Kamphorst. *Games and Economic Behavior*, **54(2)**, 335-372.
- [29] 2006 “One-way Flow Networks: The Role of Heterogeneity.” A. Galeotti. *Economic Theory*, **29(1)**, 163-179.

———— Other Publications ————

- 2020 Merit of test: Perspective of information economics, with J. Steiner and P. Surico. Forthcoming *Health Policy and Technology*.
2019. The role of networks in antitrust investigations, with Matthew Elliot. Prepared for Oxford Review of Economic Policy.
- 2016 “The Oxford Handbook of the economics of networks”, Co-Edited with Y. Bramoulle and B.W. Rogers. Oxford Press.
- 2016 “Strategic models of intermediation networks”, D. Condorelli. In *The Oxford Handbook on The Economics of Networks*, edited by Y. Bramoulle, A. Galeotti and B.W. Rogers.
- 2012 “A special issue on the economics of networks”, Co-Edited with S. Goyal, *Review of Network Economics*, Issue 11, Volume 3.

———— Current University Service ————

Academic Director MBA and MIF